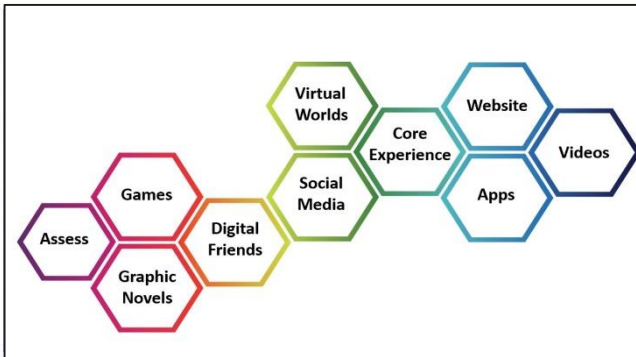


Exceptional service in the national interest



Transmedia Learning Tactics for Enhancing Hands-On Cybersecurity Training

Elaine Raybourn

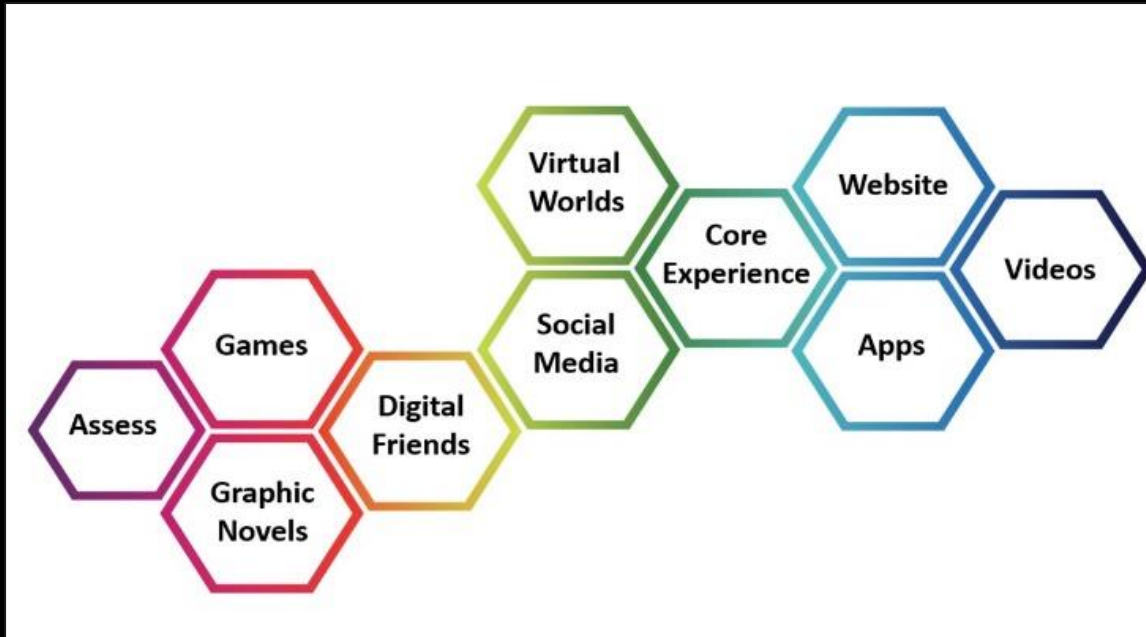


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Presentation outline

- **Motivation & introduction**
 - What problem are we trying to solve?
 - Why transmedia learning?
- **How it's been applied**
 - Transmedia learning
 - Story-driven training example: USMC
- **Learning experience (LX) design**
 - Cybersecurity education use case inspiration: Mr. Robot
 - Simulation Experience Design Framework
- **Conclusion**

The challenge is **self-regulated** learning in the wild



“How do people integrate the disparate pieces of knowledge they acquire at different times and places? And how can anyone assess the overall outcome?”

“How well have people learned to think on their feet, for example? And how good are they at weighing-up evidence and asking critical questions?”

Our media habits are changing

- **Stories with a view**
 - 87% want to see events through character's lens
- **Second and third screens**
 - 41% use a second screen daily while watching TV
 - Most popular: earning rewards, voting, purchasing
- **Innovative advertising**
 - 92% agree ads can be more like stories or games they'd naturally choose to engage with
- **Parallel worlds**
 - 91% say narratives with "real-time" character development would motivate them to tune in more often
- **Real-world products integrated with content**
 - 73% interested in discovering real-world products in a story
- **Multi-platform now includes the real world**
 - 94% feel the "real world" should be treated as another platform for content interaction



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A new paradigm for serious games: Transmedia learning for more effective training and education
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ABSTRACT
 Serious games present a relatively new approach to training and education for international organizations such as NATO (North Atlantic Treaty Organization), non-governmental organizations (NGOs), the U.S. Department of Defense (DoD) and the U.S. Department of Homeland Security (DHS). Although serious games are often deployed as stand-alone solutions, they can also serve as entry points into a comprehensive training pipeline in which content is delivered via different media to rapidly scale immersive training and education for mass audiences. The present paper introduces a new paradigm of massively open online scalable training and education called transmedia learning. Transmedia learning is defined as the use of multiple media (trends including the peer communication used by entertainment, advertising, and commercial course (MOOCs), and the design of transmedia engagement) that unfolds from the use of multiple media trends to sustain audience engagement. Transmedia learning is defined as the use of multiple media trends to sustain audience engagement. Transmedia learning is defined as the use of multiple media trends to sustain audience engagement. Transmedia learning is defined as the use of multiple media trends to sustain audience engagement.

1. Introduction
 Games have been used for a number of years in fields such as business and management science, economics, intercultural communication, and military science to expose both large and small audiences to complex dynamics. Military use of warfare board games dates back to 17th Century Germany [29]. Centuries later the U.S. Army War College was among the first to use networked, multiplayer simulations in the 1970s to refine mathematical models. The first use of a networked multiplayer computer game for training was by the U.S. Marine Corps. The U.S. Marines were among the earliest adopters of video game-based learning with the development of Marine Doom, a modified version of Id Software's Doom II, in 1995 [41]. Marine Doom was developed to allow four-person fire teams to train real-time teamwork and decision-making in an interactive virtual environment. Thus Marine Doom—game for training and learning communication and coordination—not shooting or killing [32]. Since the late 1990s video games have been used by all branches of the Services for training and education, although most of this adoption has occurred in the last eight years. These video games are often called “serious games.”

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Transmedia learning is the scalable system of messages representing a core experience that unfolds from the use of multiple media and emotionally engages learners by involving them personally in the story.

Raybourn, 2014, Journal of Computational Science

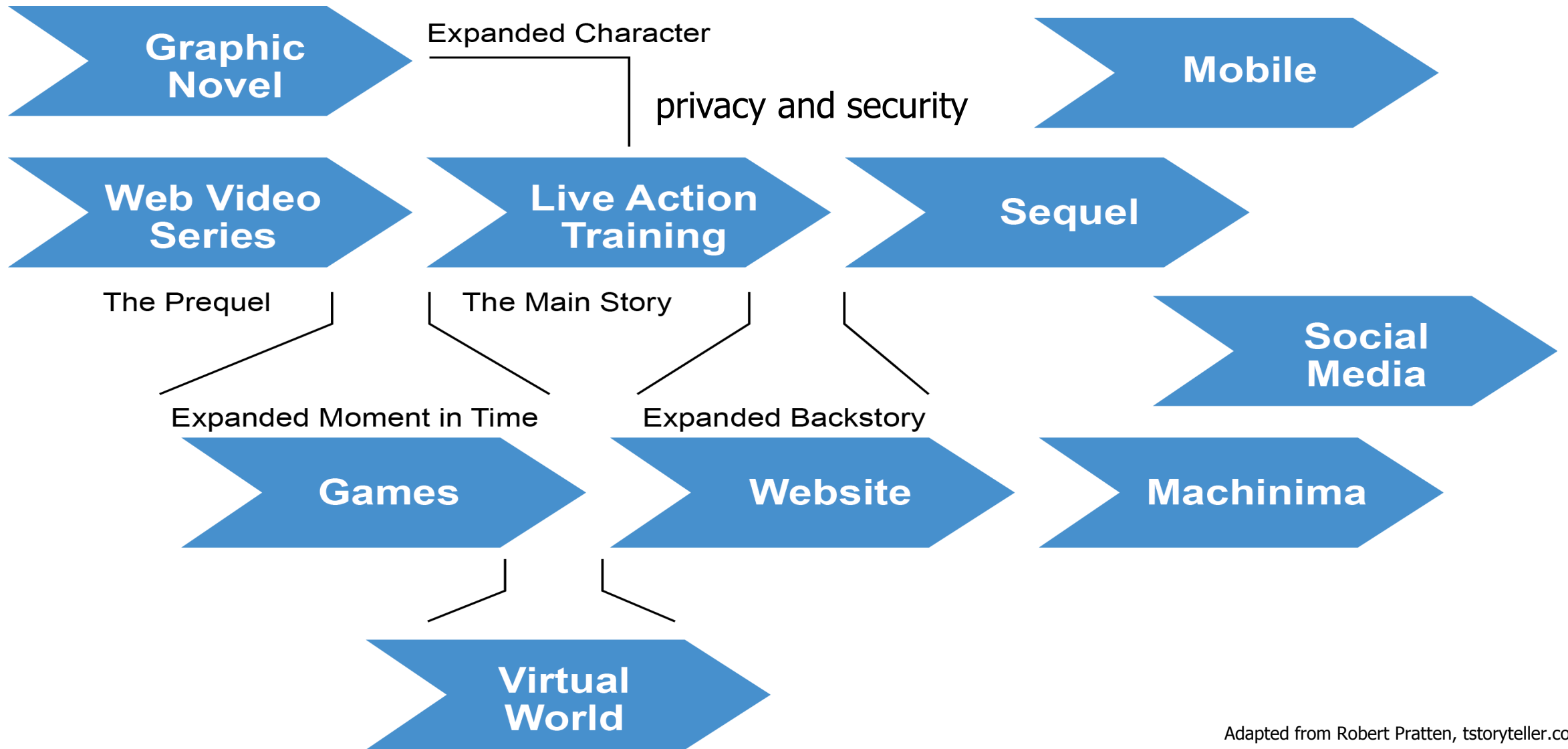
What are the goals of transmedia learning?

- **Transmedia learning** is the sustained experience that **results in measurable behavior change**
- Behavior change can be **physical and overt, intellectual, attitudinal, or a combination**
- The goal is to synthesize information across multiple media channels, to create more **agile thinkers**
- And **scale training** so thousands of learners can hone their abilities



Single package vs. multiple platforms	Multimedia	Transmedia Storytelling	Transmedia Learning	Blended Learning
Involves several different media, can be a single package				
Story uses multi-media delivered across multiple platforms in various formats				
Each media element makes distinctive contribution to story				
Intent is to engage audience emotionally				
User actions affect the experience of content across multiple platforms				
Leverages user-generated content (social media channels)				
May be included in formal learning program				
Learning may be informal				
Instructor-led focus with supplemental online or digital media				

Developing the transmedia learning ecosystem





Your brain reading
bullet points



Your brain reading
A story



Short story

For sale: baby shoes, never worn.

Storytelling approaches for training

- **Case-based**
 - Problem and solution are fixed, learner is positioned as outside observer
- **Narrative-based**
 - Problem and solution are fixed, learner is positioned within author's context and control
- **Scenario-based**
 - Problem and solution criteria are fixed, learner is positioned in interactive, real-time experience allowing for variety of fixed solution paths
- **Problem-based**
 - Problem is ill-structured with no preformed solution criteria or parameters, ***learner is positioned as director of learning activities***

Game-based training mission / crucible experience design

Scenario	Difficulty	Crucible	Objective	Friction Point	Emotional Intelligence
1. Understand Area	Familiarize	None	Listening	None	Appraising emotions
2. Convoy Planning	Familiarize	None	Planning Cultural awareness	No advance notice of link up	Use emotions to facilitate thinking
3. Link up with Iraqi Police	Crawl	Communication difficulty BOLO	Language	Iraqi Police actions and link up location not communicated	Regulating own emotions
4. VIP Pickup	Walk	Communication breakdown	Language World view Time	Lead vehicle stops, VIP location ambiguous	Regulating own emotions
5. VIP Escort	Walk/Run	Civilian Accident	Language Time	Civilians need medical attention	Regulating others emotions
6. Police Meeting	Run	Security Advising Communication breakdown	Language Cultural awareness	Iraqi Police execute site security incorrectly	Managing emotions to attain specific goals

cru·ci·ble
'kroosəb(ə)l/
Noun

"...a defining moment that unleashes abilities, forces crucial choices, and sharpens focus. It teaches a person who he or she is."

Bennis & Thomas, 2002, p. 16





So, what if we support training with story?

Your mission: transport local VIP. . . safely.

Story-driven non-kinetic training with USMC transition teams



Exercise Director Cell



IP veer off road, why?



Combined convoy



MiTT Vehicle AAR



Practicing language skills



After Action Review

How can we support story with transmedia learning?



UNCLASSIFIED/FOR TRAINING USE ONLY

Copy ___ of ___ Copies
 1st Military Police Company
 Fort Leonard Wood, USA
 Date-Time-Group (DTG):

OPORD 10-01 (Lizard Overseas Contingency Operation) UNCLASSIFIED

(U) **References:**
 Maps: V779S, Fort Leonard Wood Special, 1-NIMA, 1:50,000
 MNC-1 OPOD 08-01 (Operation Iraq Freedom) DTG 010900JUN08
 793rd Military Police Battalion OPOD 10-01 (Overseas Contingency Operation)

(U) **Time Zone Used Throughout Plan:** Sierra (Local-Central Daylight Savings Time)

(U) **Task Organization:**
 1st Military Police Company
 HQs Platoon
 1st Platoon
 2nd Platoon
 3rd Platoon

1. (U) SITUATION.

a. (U) **Area of Interest.** The Security Agreement and Strategic Framework Agreement is now over six months into its execution as Coalition forces (CFs) begin to scale back its footprint in Iraq. Coalition forces have turned over security responsibilities in the cities to the Iraqi Security Forces (ISFs) as outlined in the security agreement that governs the military presence in Iraq. Iraqi Security Forces are taking the lead in eliminating terrorist safe havens and reducing the flow of foreign fighters into Iraq. The ISFs is steadily improving its ability to provide security for the Iraqi people and extend security towards its borders. ISF expansion has reached an all time high with ISFs taking the lead in large-scale unit operations in 14 of its 18 provinces. The ISF continues to demonstrate growth and improved capabilities, and its leadership has improved its ability to command and control these large-scale unit operations. Recent tactical successes have demonstrated the ISFs steady improvement in capability to combat extremists, and the increasing professionalism and effectiveness of the ISF continues to foster the trust, confidence, and support of the Iraqi populace. In and around the Baghdad area, Iraqi and CFs continue to transition from a combat and counterinsurgency (CON) mission to primarily stability tasks that focus on training and assisting the ISF, providing force protection for U.S. military and civilian personnel and facilities, assisting targeted counter-terrorism operations, and supporting civilian agencies and international organizations in their capacity-building efforts.

Despite a difficult security environment, the Iraq economy has enjoyed stability during the past year. Although the International Organization for Migration (IOM) estimates that over 2.8 million (10% of the total population) Iraqis are displaced inside Iraq, thousands of Iraqis who fled the country are now returning. Areas of Baghdad that were ghost towns only a few months



VBS3

Courtesy of PEOSTRI, Army Games for Training

Storytelling arc



Image courtesy of Toontastic

Social-Process simulations

Characteristics of Social-Process Simulations

Task	Focus	Role of Problem	Participant Actions	Feedback
To interact with others to address a particular challenge	Actions executed by others and the effects on one's own assumptions, goals, strategies	Implicit: it arises from conflicting participant goals or actions	Use of social communication such as negotiation, persuasion, confrontation, writing, etc.	Reactions of other participants

Setup

Conflict

Challenge

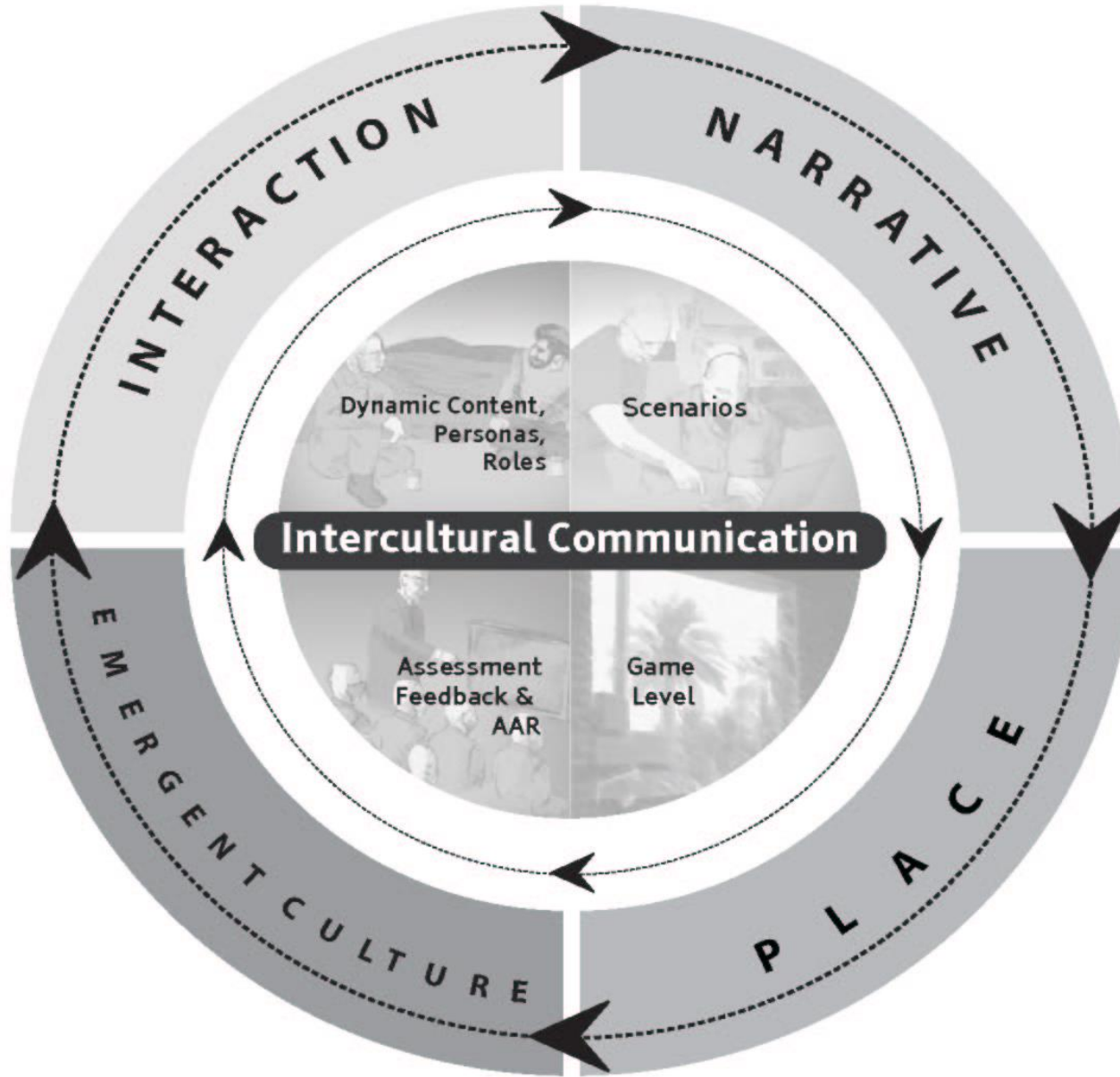
Climax

Resolution

follow a storytelling arc

....What are the goals, learning objectives? Is there source of inspiration?

Will I allow the learner to direct her/his own experience?



What is my storytelling approach? What informs my design?

What transmedia conversations do I want to support, when, with what device?

Simulation Experience Design Framework, Raybourn (2007)

Story arc for cybersecurity use case

- **Set up—real world inspiration**
 - Use all source information for ideas—make the story feel real and relevant to learning objectives
- **Conflict—work with learner’s cognitive dissonance**
 - Learner understands why assumptions won’t work, and what skill sets are now needed to solve problems
- **Challenge—to win**
 - Help learner to perceive unexpected adversaries—notice when “winning the battle and losing the war”
- **Climax—facing the greatest enemy of all—you lose**
 - Close to achieving goals, an unanticipated event threatens progress and requires the learner to face their weaknesses
- **Resolution—making peace with failure, redemption**
 - Fail again and again. Finding the solution the first time is what the adversary wants the learner to do
- **Audience reward—transformation**
 - Learner uses training as own mental fitness gym, grit and tenacity creates ability to win personal battles

Example self-regulated learning experience

Watch videos - explore

Review social engineering mitigation techniques

Watch mini-interviews with cyber “Jedis”

Website actions – study

Read security blogs

Practice identifying phishing attacks

Upload progress to unlock new information

Problem-solve in simulation – sharpen skills

Hands-on experience in Cyber Scorpion

Social media ...master...

Follow security experts, gurus

Share ideas or comments (user generated content)



Sandia Cyber Scorpion

- Zero-entry CTF lab environment for learner level setting via hands-on interaction, and...
- Scalable
- Rapidly reconfigurable
- Addresses learning objectives
- Individuals and teams
- Open source VM management tool, minimega.org



Advanced

PcapAnalysisA 100	SocialEngineeringA 100	PenetrationTestingA 100	RevEngPdfA 100
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Intermediate

PcapAnalysisI 50	SocialEngineeringI 50	PenetrationTestingI 50	RevEngPdfI 50
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Beginner

PcapAnalysisB 10	SocialEngineeringB 10	PenetrationTestingB 10	RevEngPDFB 10
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Tracking learner experiences

- **Engineer transmedia learning systems** and use media based on social science and theories of learning as well as validated measures to determine most effective learning campaign
- **Utilize a host of human-guided algorithms**, technology products, methods, pedagogy, and assessment techniques to meet your unique training needs
- **Explore Experience API (xAPI)** that enables flexible tracking of learning experiences across devices (records, scores, completions, and learner actions) <http://xapi.adlnet.gov>
- **Evaluate ROI** to include feedback from learner-generated content
- Address user tailored privacy and cybersecurity
- Apply to cyber physical security education

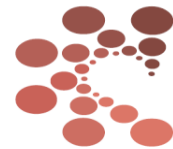
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Share your story



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